

Missouri Society of Professional Surveyors

*New this year - Exhibits
open on Thursday and
Friday only!*

October 6-9, 2010
Tan-Tar-A Resort
Osage Beach, Missouri

*53rd Annual Conference
Making the Most of What You Have!*

Program Highlights

Field to Finish * MoDOT VRS Network:
Height Modernization * Minimum Standards
Mandatory Survey Recording/Benefit or Burden
Ownership vs. Possession
Starting and Running a Small Business
Reading and using your Financial Statements
Accept or Not to Accept * Gaining Customers
Hiring, Retaining and Motivating Employees

For more information, please contact:

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TENTATIVE AGENDA

Wednesday, October 6, 2010

7-9 pm Exhibitor Set Up

Thursday, October 7, 2010

7:00 am Registration & Continental Breakfast/Exhibitor Setup

8:00-10:00 am ***Field to Finish***

Matt Davis

Learn how making very minor changes to your point coding can automate creation of: points, point symbols, point labels, topographic break lines, and general descriptive line work in Civil 3D 2011. These processes will not only save time but also increase accuracy all while conforming to your company standards.

10:00-10:30 am Break and Exhibit Viewing

10:30-12 noon ***MoDOT VRS Network: how it was built, how it works & how to use it***

One of the most exciting and useful tools for surveyors to come along in the last few years is that of Real Time Networks for GPS. Surveyors in the great state of Missouri are fortunate to have such a network provided to them free of charge courtesy of the Missouri Department of Transportation. We will talk about how it was built and how it works, and how to make the best use of it.

Tom Bryant and Bryan Ferguson

12:00-1:00 pm Lunch & Exhibit Viewing

12:30 p.m. Annual Golf Tournament — The Oaks Golf Course

State Route KK, Osage Beach, MO — You may pick a partner or foursome. If you do not have a partner, one will be provided to you. **Format:** Four-person scramble; shotgun start

1:00-3:00 pm ***Height Modernization***

Height Modernization is a program within NOAA's National Geodetic Survey (NGS) that provides accurate height information by integrating Global Positioning System (GPS) technology with existing survey techniques. For years, GPS has been used to determine accurate positions (latitude and longitude), but now, by following Height Modernization standards, specifications and techniques, GPS can efficiently establish accurate elevations for all types of positioning and navigational needs.

Renee Shields, NOAA

3:00-3:30 pm Break and Exhibit Viewing

3:30-5:00 pm ***Height Modernization*** (continued)

5:00 pm Reception with Exhibitors

Friday, October 8, 2010

7:00 am Registration
Continental Breakfast with Exhibitors

8:30-10:00 am Business Meeting

10:00-10:30 am Break and Exhibit Viewing

10:30-11:30 noon Business Meeting

11:30-1:00 pm Lunch and Recognition of Newly Licensed PLS & LSITs

1:00-3:00 pm Concurrent Session I

“Your Footsteps” Minimum Standards — Bill Kankolenski, PLS

This meeting is all about YOU. The meeting will accomplish a review of our current standards and fulfill surveyor’s required continuing education credit. In light of our obligation to “Follow the Footsteps” we will discuss the process of meeting the standards, preserving land survey records, preserving evidence and with a hard look at “Leaving your Footsteps” and retracement. A review of proposed changes to the standards for 2011 will be discussed.

Mandatory Survey Recording / Benefit or Burden or “You Want Me To Do What?” — John Matonich, PS

Survey recording in Missouri has been “cussed and discussed” for generations according to one MSPS member. This session will look at the benefits and burdens of mandatory survey recording, once again. It will start with the history and situations of recordings across the country and then focus on the current Missouri statutes and interpretations. The session will examine pitfalls and expectations. As this is an important topic, the audience will be a major part of the discussion and the drive to get as many facts out and on the table to give MSPS the best input as possible on a future direction along with as clear an understanding of the current statutes and their impacts.

3-3:30 pm Break

3:30-5:30 pm ***“Your Footsteps” Minimum Standards (continued)***

Mandatory Survey Recording (continued)

5:30 pm Reception with Exhibitors

6:30 pm ***“A Night at the Races”*** Dinner/Fundraiser for Scholarship Foundation with Awards and Installation of Officers and Directors ***Come dressed for your favorite race - Kentucky Derby, Iditarod, Daytona, Boston Marathon, Tour de France, etc. and enjoy a night of fun betting...all proceeds will go to the MSPS Scholarship Foundation.***

6:30 pm **EXHIBIT TEAR DOWN or Saturday morning by permission**

Saturday, October 9, 2010

7:00 am

Registration

Continental Breakfast and Past Presidents Breakfast

8:00-10:00 am

Ownership vs. Possession — Wendy Lathrop

Ownership of land consists of a bundle of rights that include use and possession. However, mere use or possession of land under certain circumstances may ripen into rights that can cast doubt on the true ownership. When do claims for the right to use or possess land create a claim of title, and when do they only create a right to continued use? We will investigate the various legal claims to land, the evidence supporting these claims, and the surveyor's responsibility to report field or record evidence of such claims.

Starting & Running a Small Business — Bill Collier

Anyone can start a business. Running one successfully and avoiding the pitfalls ... that's another story. Learn the steps to planning, launching and managing your business in a way that will make you proud to call yourself a small business owner.

10:00-10:15 am

Break

10:15-11:45 am

Ownership vs. Possession (continued) — Wendy Lathrop

Reading & Using your Financial Statements — Bill Collier

Financial training is frequently dry & full of "finance speak". This session will be presented in a down-to-earth, practical way—easily understood by anyone and maybe even a little fun. This is a topic that small business owners must grasp. Neither boring or too difficult!

11:45-12:30

Lunch

12:30-2:00

Accept or Not to Accept — Wendy Lathrop

The fundamental reason surveyors are in a regulated profession is because of one specific decision we make each time we do a boundary survey — what to do with the lack or over-abundance of corner evidence. A fast-moving course on the most difficult question in the profession. Covers statutory, administrative, and case law on the subject. Audience participation is encouraged to help create a checklist of issues to be considered. Several real-world scenarios are discussed in detail.

Gaining Customers - Marketing & Sales — Bill Collier

Come prepared to roll up your sleeves & work on your Unique Selling Proposition, define your Primary Market, and design a referral program. As a small business owner, gaining & retaining customers is one of your key responsibilities. Attend this session and learn how it's done.

2:00-2:15 pm

Break

2:15-4:45

Accept or Not to Accept (continued) — Wendy Lathrop

Hiring, Retaining, & Motivating Employees — Bill Collier

Having the right people on your team is one step toward success. And, you don't want the good ones to get away. This session is full of take-aways on smart hiring, reducing turnover and creating a culture of accountability.

Golf Tournament

The Golf Committee will be hosting a golf tournament on Thursday, October 7, 2010 at the Oaks Golf Course. Shot-gun start at 12:30 pm.

Fees will be \$85 per person or \$325 per team which includes an 18 hole green fee, a cart and two mulligans per golfer.

- ◀ **Format:** Four-person scramble.
- ◀ **Cancellation Policy:** Cancellations received in writing two weeks prior to the tournament will be given a refund. No refunds will be given after October 1, 2010.
- ◀ **Inclement Weather:** If the tournament is canceled due to inclement weather (snow, sleet, rain or whatever), a full refund will be given, if requested.
- ◀ **Prizes:** There will be prizes for the first through third place teams.
- ◀ **Hole Sponsors:** If your company would like to sponsor a hole at this year's tournament, contact MSPS at 573-635-9446.

Silent Auction

All proceeds will be donated to the MSPS Scholarship Foundation.

Note: the scholarship fund is a 501c(3) not for profit corporation which means your donation is tax deductible. The auction will begin Thursday (10/7) and continue until noon on Saturday, (10/9). If you would like to donate an item, please call MSPS at 573-635-9446.

Golf Prizes

You may donate a specific prize and/or sponsor the following events:

- Longest Drive
- Closest to the Pin
- Longest Putt

Hole Sponsors

- \$100

Reservation Form

Firm: _____

Mailing Address: _____

City/State/Zip: _____

Telephone: _____ Fax: _____

Golfer #1 _____ Average: _____

Golfer #2 _____ Average: _____

Golfer #3 _____ Average: _____

Golfer #4 _____ Average: _____

Return this form with your registration for the conference by October 1, 2010 to:

PO Box 1342, Jefferson City, MO 65102

(573) 635-9446 Fax: (573) 635-7823

EXHIBIT REGULATIONS AND INFORMATION

Booth Set Up: All booth spaces will be pipe and drape, 8 by 10 feet booths with back drapes and 36" high side dividers, all supported by steel framework. Provided with each booth will be one 7" by 44" black on white identification sign; one 6' draped table skirted on three sides, two chairs and wastebasket. If additional booth furnishings, tables, table draping, or other equipment is desired, contact MSPS directly. Electricity will be an additional charge in each booth.

Exhibit Hours: Exhibitors will set up on Wednesday, October 6, 2010 from 7:00 to 9:00 p.m. All workshop sessions will take place in adjoining rooms and participants will be encouraged to visit the Exhibit Hall during all available times. Exhibit Hall will close for move-out at 6:30 p.m., Friday, October 8, 2010. (Move out may be done Saturday morning with prior permission).

Booth Assignment: Please indicate your Booth preference on the Exhibitor Reply Form, giving first through third choices. Booths will be assigned according to the date of receipt of your contract and the availability of unreserved space. (See attached Layout)

Terms of Payment: The request of Exhibit Space must be accompanied by the non-returnable fee of \$500.00 per booth space.

Exhibitor's Representative: Exhibitors are requested to submit the names of staff members who will be working in booths with a limit of two per booth.

Lunch is included each day for two people with your booth registration fee. **Additional lunch tickets may be purchased in advance.**

Silent Auction: The Silent Auction will begin Thursday, October 7, 2010 and continue until noon on Saturday, October 9, 2010. If you would like to donate an item please call MSPS at 573-635-9446. Please note the scholarship fund is a 501c(3) not for profit corporation which means your donation is tax deductible. All proceeds will be donated to the MSPS Scholarship Foundation.

Liability: It is expressly understood and agreed that the Exhibitors assume the entire responsibility and liability for losses, damages, and claims arising out of the loss, injury or damage to Exhibitors' display, equipment, and other property brought onto the premises of the Hotel. MSPS will provide additional security in the Exhibit Hall on Wednesday and Thursday evenings from 8:00 p.m. to 7:00 a.m.

Hotel Accommodations: The Tan-Tar-A Resort is the site for the 2010 Annual Meeting of the MSPS. A special rate of **\$102.00 for single, double, triple or quad room has been extended until September 8, 2010.** Reservations can be made by calling 800-826-8272. Ask for the MSPS special rate and identify yourself with Missouri Society of Professional Surveyors Annual Convention. **Parking is complimentary for all guests and attendees.**

Directions: From St. Louis: Interstate 70 West to Kingdom City, Highway 54 west through Osage Beach to State Road KK, north (right) 3 miles to Tan-Tar-A entrance. **Kansas City:** From Kansas City, take Interstate 70 east to Boonville exit on Highway 5 to Versailles, southeast to Eldon on Highway 52, west on Highway 54 through Osage Beach to State Road KK, north (right) 3 miles to Tan-Tar-A entrance. **Springfield:** Interstate 44 east to Lebanon, north (left) on Highway 5 to Camdenton, east (right) on Highway 54 ten miles to State Road KK, north (left) 3 miles to Tan-Tar-A entrance. **Columbia:** Highway 63 south to Jefferson City, right on Highway 54 west through Osage Beach to State Road KK, north (right) 3 miles to Tan-Tar-A entrance.